

FOR IMMEDIATE RELEASE

Agilis Energy and Trane Leverage Energy Analytics Decision Support System to Help Building Owners Reduce Energy and Save Money

Energy analytics uses smart meter data to improve energy and operational efficiency

Raleigh, N.C., Aug. 8, 2013 – [Agilis Energy](#) and [Trane](#), a leading global provider of indoor comfort solutions and services and a brand of [Ingersoll Rand](#) (NYSE: IR), signed an exclusive North American agreement for Trane to use Agilis energy analytics technology and solutions in its Trane Energy Optics™ offering for commercial and industrial building customers.

Trane Energy Optics with Agilis energy analytics technology uses high interval energy and weather data to provide quick, non-invasive energy evaluations of buildings, focusing on energy use patterns and behaviors. It uses extensive and available ‘smart meter’ data generated from existing utility meters across the country to identify areas of poor energy performance in buildings. The Trane team then works with building owners to develop solutions and remedies to improve energy and operational efficiency.

“We are very excited to be working with Trane and are encouraged by their leadership in developing advanced technology to provide customized and best-fit solutions for their customers,” said Joseph Hirl, chief executive officer and chief technology officer for Agilis Energy. “Our tool delivers 3D, MRI-style dynamic images and other advanced analytics that allow for identification and quantification of real and near term solutions.”

For the past year, both businesses have been working closely across the United States and Canada, applying Agilis energy analytics technology to enhance Trane insights about the historical energy usage of buildings. The Agilis and Trane teams have jointly deployed the technology for office buildings, schools, municipal facilities, hospitals and manufacturers.

“The Energy Optics offering provides owners with a low cost, rapid method to analyze building energy performance and implement measures to increase the efficiency of their buildings,” said Sean McBride, vice president of strategy and business development for Trane and Thermo King. “The value to the building owner is Trane’s knowledge of buildings and Agilis Energy’s expertise to visualize performance issues and quantify the impact and value of energy improvements.”

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About Agilis Energy

Agilis Energy is a Raleigh, N.C.-based provider of advanced energy analytics for buildings around the world. The patent-pending technology has been used at more than 1,000 buildings across the US, Canada and Europe representing more than 15 industries and 275 customers. Agilis' system-based approach allows for a holistic review of a building's operations, tariffs, competitive energy contracts and potential capital improvements. The Agilis systems have been used extensively with a wide range of customers and are able to quickly and effectively identify ways to reduce their energy use, save money and enhance their sustainability. The Agilis solution typically saves customers 10-25 percent per annum on their energy bills with no capital investment. For more information, visit www.agilisenergy.com.

About Ingersoll Rand and Trane

Ingersoll Rand (NYSE:IR) is a world leader in creating and sustaining safe, comfortable and efficient environments in commercial, residential and industrial markets. Our people and our family of brands — including [Club Car®](#), [Ingersoll Rand®](#), [Schlage®](#), [Thermo King®](#) and [Trane®](#) — work together to enhance the quality and comfort of air in homes and buildings, transport and protect food and perishables, secure homes and commercial properties, and increase industrial productivity and efficiency. Trane solutions optimize indoor environments with a broad portfolio of energy efficient heating, ventilation and air conditioning systems, building and contracting services, parts support and advanced control. We are a \$14 billion global business committed to sustainable business practices within our company and for our customers. For more information, visit www.ingersollrand.com.

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